

Hello Friends,

I hope you have been enjoying your summer and had a great Labor Day weekend. We enjoyed seeing our clients at the Capital Market Reviews that took place this month, however if you were unable to attend, I would like to give you a brief update on some exciting developments with our company.

After 12 years as "Pickett Financial Partners", I wanted to create a new brand that represented our expanding team. As many of you know, I started this company, along with Katie, and have since grown my team in size to better service you and provide the best wealth management experience. Therefore, I felt the need to move away from the owner named business and begin a very creative process with a marketing firm, to find a new business name. As of today, we are officially renamed as "Auro Wealth Management".

Auro is the Latin word for gold and is also similar to "aura", which is defined as "a distinctive quality that seems to surround and be generated by a person, thing or place". I believe each member of our team has diverse skills, which they use to go above and beyond in serving you. As a reminder, our advisors are still a part of Raymond James Financial Services, the only difference is you will begin to see our new logo on future correspondence and investor access.

In addition to our new logo, we have redesigned our website and our new address is www.aurowm.com. We designed it with you in mind and want it to be a place where you can connect with us and keep up to date with the current changes in the market. You will be able to access the weekly Jeff Saut Investment Strategy report, newsletters and interesting articles. Visit www.aurowm.com and let me know what you think!

Finally, we have launched our new Facebook page, where you can access articles, photos and videos at https://www.facebook.com/aurowealthmanagement/. Search for us on Facebook or click the icon on our website to gain access.

As you can see we have been busy making changes, which we believe will help us better service you. I want to personally thank you for being a valued client and as a reminder, our team is here to assist you in all of your financial goals. I wish you and your family all the best!

Sincerely,

Frank Pickett

Branch Manager and Financial Advisor



The Power of Caregiving in the Palm of Your Hand

Here's how technology is helping address three common caregiver concerns.

As you get older, where do you want to live? If you are like most Americans, you want to stay in your home. Known as "aging in place," this is the preferred option for nearly 9 in 10 adults over age 65, according to an AARP survey on "Livable Communities."

Of course, growing older in your own home is a nice concept, but, at some point, we'll all likely need help. Devices that make tasks easier or that can be controlled from afar can help. Here are three common concerns for caregivers, and how technology is helping address them.

"Are You Okay?"

With the addition of a home security system like <u>ADT Pulse</u>, it's possible to do many of the things you would do with an in-person visit — from ensuring the doors are locked and the garage is closed, to scanning the yard to be sure no one is there who shouldn't be – via an iPhone app. While checking on your loved one inperson and through phone calls is still valuable, the technology can allow for more peace of mind for times when you can't stop by or don't want to disturb him or her.

Similarly, Samsung's <u>SmartThings</u> ecosystem pairs with the largest network of smart home devices to – among other features – allow for the next generation of "alert" devices.

For example, rather than remembering to wear a lanyard that summons help (à la the "I've fallen and I can't get up!" ads), untethered seniors can go about their business, knowing a motion sensor that hasn't detected movement over a certain period of time will alert their caregiver that they may need immediate assistance.

"Are You Comfortable?"

Beyond safety, smart home technology can be used to help ensure a loved one's comfort. For instance, thermostats can be programed and controlled to make sure the air conditioning and heat are being kept at preferred levels.





Smart technology can also prevent an elderly parent from stumbling around in the dark, which not only makes things easier, but helps prevent one of the most common causes of hospitalizations among older adults: falls.

Simple motion sensors can turn on lights when someone enters a room or a hallway, and can work with most smart ecosystems, including Samsung's SmartThings.

Smart lightbulbs can help, too, such as IKEA's line of <u>Smart Lighting</u>. The TRÅDFRI LED model bulb connects with an app of the same name, or one can opt for programmable <u>OSRAM LED lights</u> for equally convenient control via an app.

"How Else Can I Help?"

Many may know the <u>Amazon Echo</u> as the device where you can ask Alexa to play your favorite music or tell you the weather report, but new services are being added.

For example, a recently introduced upgrade allows a user to ask Alexa to reorder favorite meals via GrubHub to have delivered. In certain cities, Alexa can also reorder directly from restaurants with an Amazon partnership.

In addition, the most recent device in the Echo line – the Show – has a video component, which allows for video calls. Sure, FaceTime or Skype can serve the same purpose, but being able to simply say, "Alexa, call..." can be a great option for less tech-savvy users.

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Fall Veggie Stew

Ingredients

- 1 cup Onion, chopped
- 1 Red Bell Pepper, sliced
- 1 Celery Rib, sliced
- 2 cups Winter Squash, cubed
- 1 Zucchini, sliced
- 4 oz Mushrooms, halved
- 3/4 cup Frozen Peas
- 3 Potatoes, cubed
- 1 tbsp. Oil
- 3 2/3 cups Vegetable Stock
- 1/3 All-Purpose Flour
- 1 tsp Dried Basil
- 1/2 tsp Oregano
- 1/2 tsp Dried Thyme
- Salt & Pepper



Directions

Saute onion, bell pepper, and celery rib in oil in large saucepan until onion is tender, about 5 minutes. Stir in 3 cups stock; heat to boiling. Mix remaining 2/3 cup stock and flour; stir into boiling mixture. Boil, stirring constantly, until thickened, about 1 minute.

Stir in potatoes, squash, zucchini, mushrooms, peas, and herbs into stew. Simmer, covered, until vegetables are tender, about 10 to 15 minutes. Season to taste with salt and pepper.

Recommend: Topping with Herb Dumplings.

Spoon dumpling mixture on top of stew in 6 large spoonfuls; cook over low heat, uncovered, 10 minutes. Cook, covered, 10 minutes longer or until dumplings are tender and pass the toothpick test.





INVESTOR ACCESS: THE VAULT

ABOUT THE VAULT

The Vault allows clients and advisors to quickly, easily and securely store a variety of file types. Clients and advisors can use the Vault as a space to collaborate and build stronger relationships by sharing these files and using the comment feature to initiate conversations.

BENEFITS

- Collaboration: Advisors can easily comment and provide input on the files they choose to share with or another.
- Convenience: Files can be uploaded to Vault and accessed at any time via Investor Access or Client Center.
- Security: Vault offers multiple layers of digital security creating a safe online location to store important files.

WHAT TO STORE

Popular items to store in Vault include copies of:

- Client Reports (performance, expected income)
- Insurance Policies (life, disability, home, auto)
- Tax Returns
- Outside Investment Information (401(k), IRA)
- Mortgage Information

For more information on the Vault or need of assistance in setting up your Vault please contact our office so that we can assist you.

*Source: https://RaymondJames.com

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Raymond James Mission Statement:

Our Business is people and their financial well-being. Therefore, in the pursuit of our goals, we will conduct ourselves in accordance with the following precepts:

Our clients always come first.

We must provide the highest level of service with integrity.

Assisting our clients in the attainment of their financial objectives is our most worthy enterprise.

We must communicate with our clients clearly and frequently.

Teamwork— cooperating with and providing assistance and support to our fellow associates is fundamental to sustaining a quality work environment that nurtures opportunities for unparalleled service, personal growth and job satisfaction.

Continuing education is necessary to maintain the timeliness of investment knowledge, tax information and financial planning techniques.

Innovation is requisite to our survival in a changing world.

To emulate other members of our industry requires us to continue to work hard; excel beyond our peers requires us to provide and even higher caliber of service to our clients.

We must give something back to the communities in which we live and work

Disclaimers

- 1. The information contained in this newsletter does not purport to be a complete description of the securities, markets, or developments referred to in this material.
- The information has been obtained from sources considered to be reliable, but we do not guarantee the foregoing material is accurate or complete.
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www.aurowm.com